

Converting our Thinking I

“Relational equity”

The number one issue in business is not money, it is relationships.

The number one issue in sacred space, the Marketplace, and Public space, is not money, it's relationships.

KJV **Luke 2:52** And Jesus increased in wisdom and stature, and in favour with God and man.

Relationships are critical in a nonprofit and for-profit world.

Relationships forge your networks of life.

The Prophet, John, the forerunner of Jesus Christ grew in his relationship to the Holy Spirit and in his assignment.

KJV **Luke 1:80** And the child **grew**, and waxed strong in spirit, and was in the deserts till the day of his shewing unto Israel.

Jesus grew in His relationship with the Holy Spirit and in His assignment.

KJV **Luke 2:40** And the child **grew**, and waxed strong in spirit, filled with wisdom: and the grace of God was upon him.

A primary relationship every leader needs in the nonprofit and for-profit business areas is a relationship with the Holy Spirit.

Through the Holy Spirit, one can grow strong in the spirit and with the grace of God, in both ministry space and the Marketplace.

Decide to have integrated living, not segregated living.

I

The way to increase: Identity, Involvement, Investment, Increase!

Someone must identify with what you're trying to do.

You must show people how they can get **involved** in what you're trying to do.

You offer people how they can invest in what you're trying to do: time, talent, temperament, treasure, temple.

Increase comes out of involvement and investment.

Jesus increased!

^{KJV} **John 3:30** He must increase, but I must decrease.

“He must increase, I decrease.”

The Prophet, John, prophesied, “He must increase”.

II

Relational equity:

Relational equity is critical to longevity in business.

Development, **nurturing**, and maintenance of relational equity produce longevity of relationships.

“Relational equity is a result of being with people through many seasons of life, both positive and negative, mountains and valleys, celebrations and failures, the glory, the goofy and the grind. Blessing people when

they are babies, celebrating them when they get married, blessing their children when they reproduce, and celebrating their loved ones in death, all produce relational equity.” *Dr. LaFayette Scales*

^{KJV} **Luke 2:52** And Jesus increased in wisdom and stature, and in favour with God and man.

Jesus increased in His relationship with God and man!

III

Relational equity can **quickly** dissipate when you cross somebody on something important to them.

No matter how much equity you have with somebody when they are **offended**, relational equity will quickly dissipate.

It takes a long time to develop relational equity, and it could quickly dissipate in a **moment**: conversations, “no-show”, absence, or not meeting expectations.

These expectations may be **unspoken**, however, because of relational equity, it is **assumed** that you knew them!

Mary and Martha at the death of Lazarus were disappointed with Jesus’ absence and response. **John 11**

Judas betrayed Jesus. **Matthew 10:4**

Thomas doubted Jesus. **John 20**

Peter rebukes Jesus. **Matthew 16**

Peter doubted Jesus. **Matthew 14**

Peter denied Jesus. ***Matthew 26***

Relationships are special.

Relationships take up a certain amount of space, in terms of time, resources, energy, and attention.

The space the relationship occupies may change from time to time.

It takes the wisdom of God to know when to shift the space we are giving certain relationships.

*Rhema Christian Center
Bishop La Fayette Scales
Saturday & Sunday, October 5 & 6, 2024
9:30 a.m.*